

Strategic Business Development Assistant Director

EPS Group is the largest Arizona-based Engineering, Surveying and Planning firm in the Southwest offering opportunities in both the private and public sectors. Our culture is centered around an entrepreneurial mindset that rewards innovation and collaboration. Work-Your-Way. We offer multiple hybrid options to create a blended approach to living and livelihood for all of our associates. We are one-team in multiple locations to include: Arizona, California, Colorado, and coming soon to Texas!

We are seeking a Strategic Business Development Assistant Director to be a part of our Southern Arizona team. Candidates must be proficient and effective in leadership, communication and relationship management.

Responsibilities

Build EPS Group brand and reputation as an AEC industry leader in the Southern Arizona marketplace.

Create strategic alliances and partnerships to strengthen existing and new client relationships.

TYPICAL DUTIES

- Creates new and strengthen existing relationships with developers, architects, home builders and brokers
- Use AEC industry experience to establish critical connections and build the firms reputation
- Analyzes industry trends and adjusts as needed to maintain competitive market advantage

EXPERIENCE / SKILLS / EDUCATION REQUIREMENTS

- Bachelor's Degree or equivalent in Business or Marketing or 5+ years of industry or sales experience
- Capacity to initiate new relationships and create successful local networks

Qualified applicants submit cover letter, resume in PDF format to careers@epsgroupinc.com for consideration.

EPS Group is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status, or any other characteristic protected by law. We offer a competitive salary and bonus program, a wide range of benefits including 401(k) with employer match, advancement potential, and the opportunity to become an integral part of a highly respected firm.