



## Account Manager Wanted

We are a one of a kind service company for AZ A/E/C industry based in Tempe AZ that offers its employees a casual work environment, great training and development, and a competitive salary with benefits.

**The Company:** Everything Arizona Builder's Exchange (AZBEX) does is centered around Project & Business Development opportunities. From the Digital Magazine to events to a searchable database, we are known for bringing opportunities to the market. Our team consists of ten industry professionals who live and breathe researching opportunities for our subscribers. We believe in connecting the local Building Industry, so our clients find as many opportunities for work as possible!

**The Position:** We're looking for an Account Manager. The pay range we're offering is \$48,000 to \$60,000 salary (based on experience). We offer a competitive benefits package to include full major medical health, paid vacation and 401k/401k match plan. We also offer a culture of innovation, enthusiasm, passion, and humor!

### Requirements:

- High School Diploma with some college and sales experience preferred.

### Responsibilities:

- Manage assigned accounts.
- Call prospective clients and establish buying cycles, customer needs, and create a customer supplier relationship.
- Increase sales in respective accounts.
- Prepare sales information for customers.
- Establish buying influences, budgets and purchasing criteria for assigned accounts.

**The Location:** Arizona Builder's Exchange is based in Tempe AZ.

### Why Should You Apply?

- 1) Great pay!
- 2) Great benefits!
- 3) Great culture and community!
- 4) Opportunities for on-the-job training and development!

Please send Resume and cover letter to [hr@azbex.com](mailto:hr@azbex.com).