



APRIL 18, 2017

# PHOENIX METRO DEVELOPMENT SUMMIT



# The Opus Group Overview



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- Minneapolis based, family owned
- Operating in 9 markets, primarily Midwest
- Integrated design / build firm
- Industrial, Office, Residential, Retail, Healthcare and Senior Housing

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## Industrial

- Opus Airport Industrial
  - 393,292 sf
- Goodyear Crossing
  - 540,349 sf

## Office

- The Standard
  - 128,000 sf

## Multi-Family

- 7<sup>th</sup> Street Mixed Use
  - 407 units
  - 31,000 sf retail
  - 783 parking stalls
  - 200 key hotel

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**AZBEX**  
Arizona Builder's Exchange

# Opus Airport Industrial - Phoenix

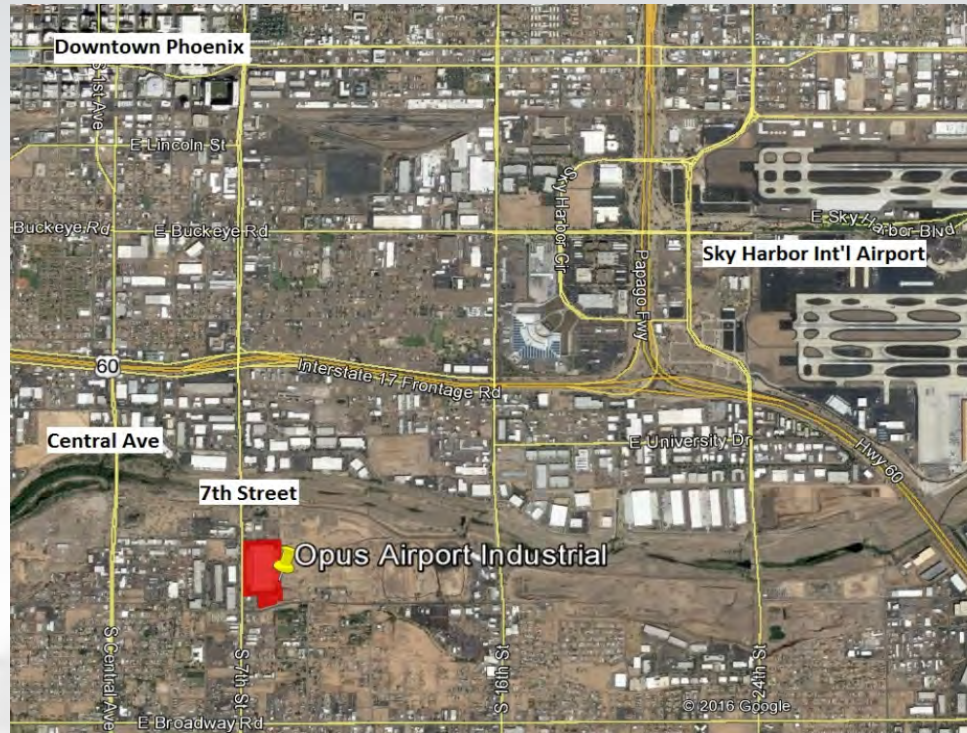


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# Opus Airport Industrial - Phoenix



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# Opus Airport Industrial - Phoenix



- Airport / infill location
- 393,292 SF
- 36' clear
- Supply constrained market

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# Opus Goodyear Crossing

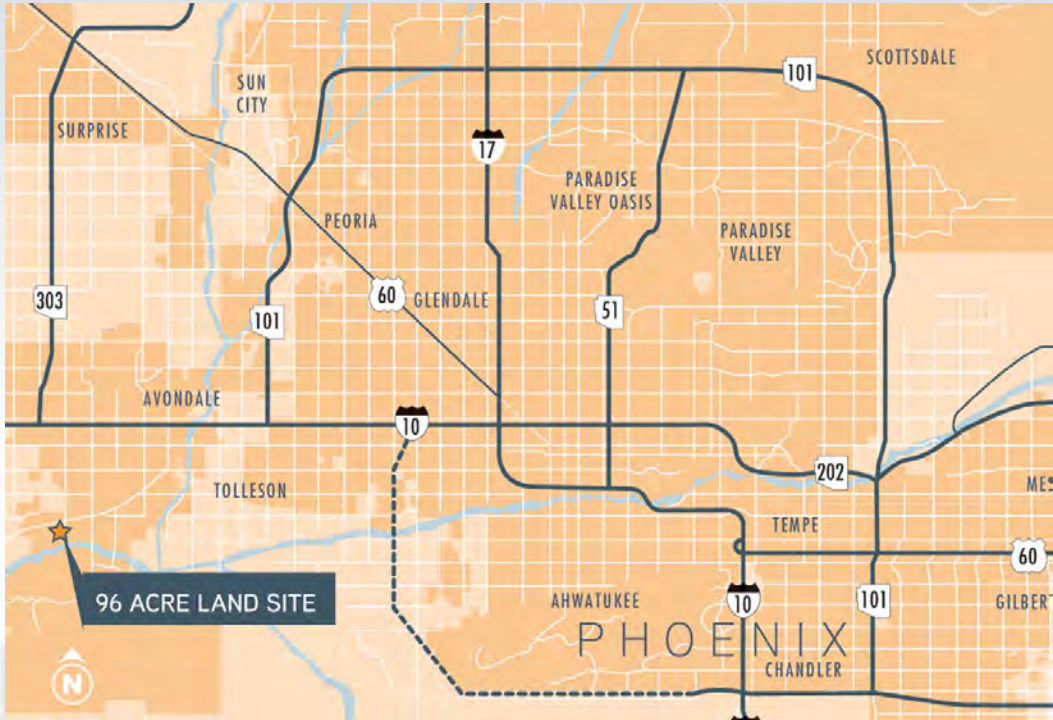


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# Opus Goodyear Crossing



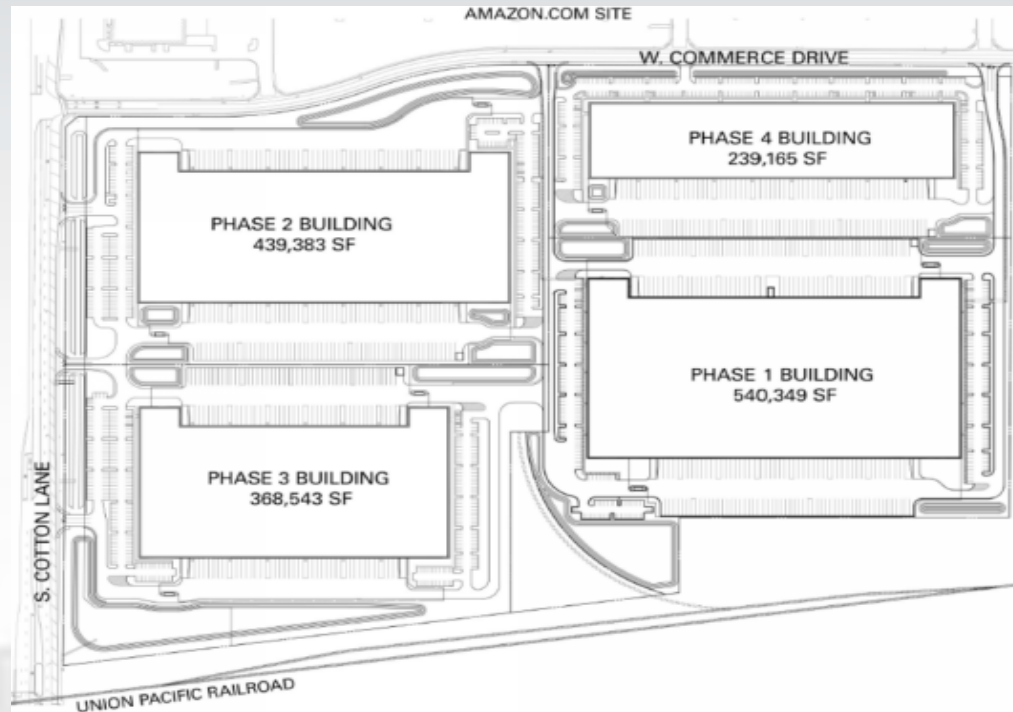
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# Opus Goodyear Crossing



- 1.6MM SF
- Distribution corridor
- Rail Served
- FTZ Magnet

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# The Standard - Scottsdale

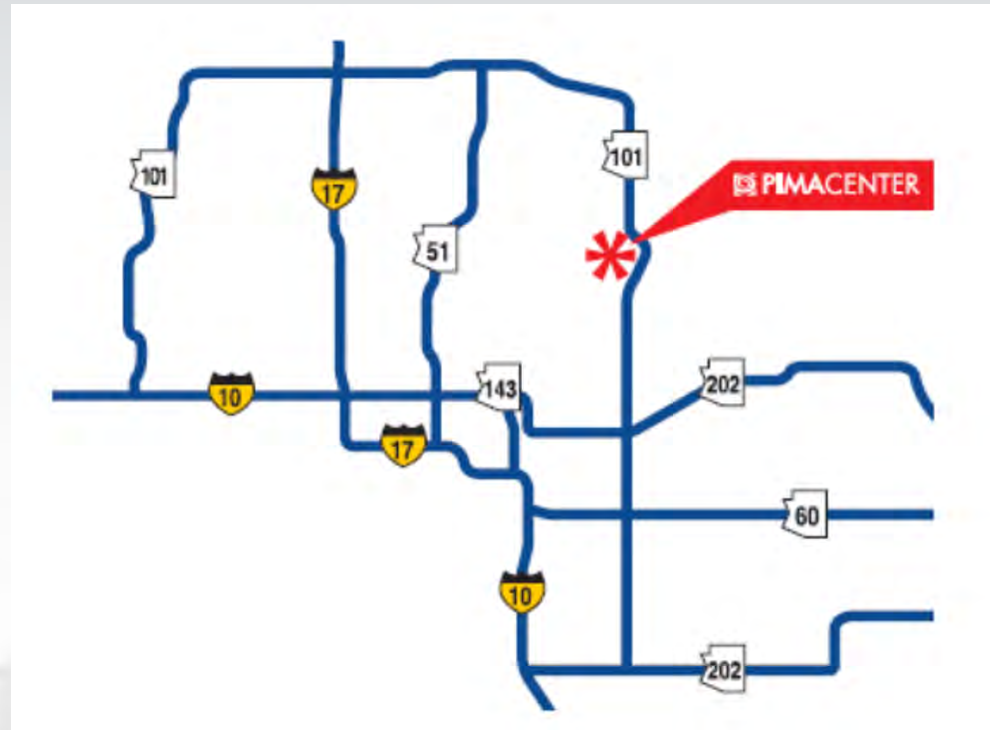


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# The Standard - Scottsdale



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# The Standard - Scottsdale



Parking 6:1000

1<sup>st</sup> Floor: 16'  
clear height

170,000 cars  
per day

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# 7<sup>th</sup> Street Mixed Use - Tempe



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# 7<sup>th</sup> Street Mixed Use - Tempe



- 20 story residential
- 12 story residential
- 17 story hotel
- 31,000 SF retail
- 783 parking stalls

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# Keys to Success

- Developer first
- Opus capital
- Joint venture capital
- Speed to market
- Quality of product
- Competitive point of difference

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# Market Outlook

- Industrial +++++
- Multifamily ++++
- Office +++
- Senior Housing +++++
- Overall, very optimistic on Phoenix!

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